

Why Assisted Selling Option?



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- **The Assisted Selling Option can provide you with a means to reserve the plot you want whilst you have a house to sell**
- **The Assisted Selling Option gets some commitment from the potential purchaser**
- **The Assisted Selling Option saves you the expense of agents' fees and advertising costs.**

The Assisted Selling Option provides the potential purchaser with the only means of reserving a plot whilst they have a house to sell*

The Assisted Selling Option tried to take some of the stress away from the client, with us taking control of the sale, the marketing and the progressing of the sale.

We can offer dependable market appraisals from nominated local estate agents. We then pay for the agents' and advertising fees.

Here to help you are some frequently asked questions. If you are still unsure, then please take the time to speak to our dedicated Sales Advisor who will be only too pleased to answer your queries.

*On selected plots and subjects to terms and conditions

What happens if the plot is not ready yet?

No problem. The estate agents should market the property, ensuring that all potential purchases are informed that you cannot move until your new home is ready, or you make the decision to move out and live with family members, or in rented accommodation.

Will we need to pay expensive agents' fees?

No! Not with the Westerman Homes Assisted Selling Option. The agents' fees, VAT and advertising costs will be met by us.

What happens if the buyer pulls out?

If the buyer pulls out we simply re-market your home for you and try again. In some instances, we may then look at converting to a part exchange option, but this is not guaranteed.

But can we still reserve a new home whilst we sell our own, without using the Assisted Selling Option?

Regrettably, No. We are unable to let you reserve a new home until you have either sold your existing home or take advantage of our Assisted Selling Option.

WE DO HOPE THAT SOME OF YOUR QUESTIONS HAVE BEEN ANSWERED. IF NOT, PLEASE DO NOT HESITATE TO TALK TO US FURTHER

