

# Why Part Exchange?



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- Part Exchange can provide you with a guaranteed cash buyer for your existing home
- Part Exchange can eliminate most problems associated with the house buying process
- Part Exchange enables you to time your move more easily and removes any uncertainty
- Part Exchange saves you the expense of agents' fees and advertising costs

Part Exchange provides you with security and peace of mind that is invaluable when moving home. If you have ever been involved in a chain that has broken down or a sale that has fallen through, you will know that no amount of money can compensate for the heartache and sheer stress that can come with selling your home.

At Westerman Homes we have thought very carefully about how we can take some of the stress of moving away from our loyal customers and we are pleased to offer you our Part Exchange scheme.

Here to help you are some frequently asked questions. If you are still unsure then please take the time to speak to our dedicated Sales Advisor who will be only too pleased to answer your queries.

### **What happens if my new home is not ready yet?**

If your new Westerman home is not yet built then you may need to look at moving out of your home until it is ready. However, if you are using our part exchange scheme, you will only move out of your own home when your new home is ready for occupation.

### **Will I need to pay expensive agents' fees?**

Not with the Westerman Part Exchange scheme. The agents' fees, VAT and advertising costs will be met by us.

### **What happens if my buyer pulls out?**

It doesn't matter on our Part Exchange scheme as we become your cash buyer. If we find a buyer for your house and they pull out, you still move to your new home as planned.

### **But we can still reserve a new home whilst we sell our own, can't we?**

Regrettably, No. We are unable to let you reserve your new home until you have either sold your existing home or taken advantage of our Part Exchange scheme.

WE DO HOPE THAT SOME OF YOUR QUESTIONS HAVE BEEN ANSWERED.  
IF NOT, PLEASE DO NOT HESITATE TO TALK TO US FURTHER.

Selected plots only. Subject to terms and conditions.

